



Ed helps your employees *connect* with colleagues, *increase* their workplace impact, *influence* key stakeholders, and *evolve* their organization and industry.

Ed Evarts

YOUR VISIBILITY & VALUE ENTHUSIAST

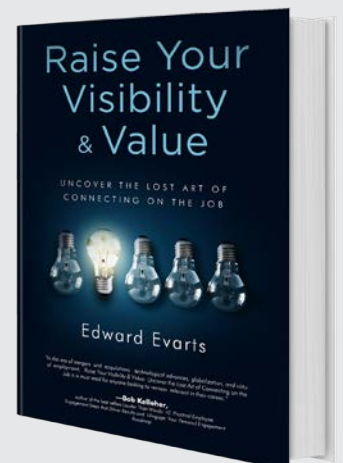
With extensive years of innovative leadership and management experience, Ed speaks with audiences across the globe on behaviors and actions that will raise employee visibility (how and when they are seen) and value (how to increase their impact) in your organization and industry.

Ed's work is based on his twenty-five years of work in large, evolving corporations and his client base as a leadership coach. Throughout his work as a corporate leader, Ed has constantly worked in fast-paced environments that changed daily (or at least it felt so!).

Through his work as a leadership coach, Ed has heard endless stories on the challenges that today's leaders face to ensure that they are seen and known by key stakeholders in their organization and to add the type of value that is important to them.

Ed recently published ***Raise Your Visibility & Value: Uncover the Lost Art of Connecting on the Job***, written for business leaders, folks in job transition, and independent consultants.

Everyone needs to raise their visibility and value in different ways, and this book will provide you the tools and strategies to do so.



CLIENTS





PRESENTATION TOPICS

RAISE YOUR VISIBILITY & VALUE

Learn how to raise your visibility with key stakeholders and how to raise the value you provide your organization and industry. Participants leave the session with specific tactics and strategies on how to be more visible and how to add more value so they are in the driver's seat of their career progression.

THE SEVEN VISIBILITY ACCELERATORS

Learn the seven ways you can be more visible with key stakeholders and how to use these accelerators to help your career. Participants leave the session with a clear idea on how the seven visibility accelerators will help them be more productive and visible.

THE THREE VALUE DRIVERS

Learn the three ways that value is created in your workplace and activities you can do to increase the value you provide your organization. Participants leave the session with a specific strategy on actions and behaviors they need to take in order to raise their value.

ASK THE MILLION-DOLLAR QUESTION

Learn this important question, when you should ask it, to whom you should ask it, and how often. Participants leave the session with a strategy for increasing their self-awareness so they can manage themselves in the workplace more effectively.

THE THREE CONVERSATION STYLES FOR YOUR WORKPLACE

Learn the different ways you should communicate with bosses, peers, and subordinates. The outcome may be the same, yet how you say it will be very different. Participants leave the session with clear direction on ways to improve how they connect with others.

THE NINE THINGS YOU NEED TO DO TO BE SUCCESSFUL AT WORK

Learn the nine lessons, taught by successful leaders, which have helped them manage and accelerate their careers. Participants leave the session with intimate knowledge of the nine things they need to do more often to be more successful.

WORK IS LIKE A POKER HAND SO YOU NEED TO PLAY IT WELL

Learn how most workplaces are like a poker hand – in most situations, you must decide whether you are going to fold, bluff, or act. Participants leave this session with ideas and strategies to ensure they always play their best hand.

“Ed is a great partner in a business environment. He actively engages in bringing resolution to any issues in which he works, and he effectively and genuinely balances the needs of an individual with the needs of the organization.”

MARK CONLEY, Vice President, Corporate Controller / Treasurer, Valeritas

“Ed’s passion for excellence coupled with his ability to develop others provides the right combination for success. Ed has worked with teams as well as individuals to drive higher levels of sustainable performance.”

HARRY EBBIGHAUSEN, Former President, North America, Iron Mountain Incorporated

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